



## USAIRE NEWS – MARCH 2007

### Upcoming Events - News from the Board - Recent Events

#### UPCOMING EVENTS

**Friday, 27 April:** Luncheon, Hotel Marriott. Guest speaker, **François Bujon de l'Estang, President-France Citigroup & former French Ambassador to U.S.** Topic: **The new deal in Transatlantic Relations.** It will be interesting to have his views on France between 2 rounds of the presidential election and on the UK at the moment of Tony Blair's departure.

#### NEWS FROM THE BOARD

As reported in our February Newsletter, USAIRE will continue its Student Award Program in 2007 with the theme, **"Globalization / De-localizations – Challenges for the Aerospace and Defense Industry over the Next 20 Years."** Cathay Pacific and Air France, as well as Air & Cosmos will be our partners for this 2007 Award. We have already informed the "grandes écoles". By 16 April, candidates will submit to a USAIRE jury a 1-page plan of their final 10-page document due in September. As in 2006, the winners will receive prizes at USAIRE'S annual Thanksgiving dinner in November. The 2006 Program proved to be an excellent initiative permitting industry executives to interact with the brightest of France's students who will become our industry executives of tomorrow.

**Thursday, 15 March:** Our updated Membership Directory with 92 member entries was distributed to all USAIRE members. We have since received the following changes:

<b>Airbus (replacing Philippe Jarry)</b>	<b>Patrick Donovan</b>	VP, Trade Controls & Counsel
<b>Europe-American Ch.Commerce</b>	<b>Claudine Serre</b>	e-mail: <a href="mailto:serre@eaccfrance.com">serre@eaccfrance.com</a>
<b>Engine Alliance</b>	<b>Stéphane Auter</b>	e-mail: <a href="mailto:stephane.auter@pw.utc.com">stephane.auter@pw.utc.com</a>
<b>IBM</b>	<b>Patrick Fardeau</b>	Global Client Director, EADS & Airbus
<b>Smiths Aerospace</b>	<b>Frédéric Daubas</b>	Title : VP Airbus & EADS Accounts

The Board welcomed the following new members in March:

<b>AB Corporate Aviation</b>	<b>Luc Piot</b>	<b>Director</b>
<b>ASD Industries Assoc.</b>	<b>François Gayet</b>	<b>Secretary General</b>
<b>GIFAS</b>	<b>Guillaume Jaubert</b>	<b>Directeur-Adj.Affaires Internationales</b>
<b>Teleflex Aerospace</b>	<b>Olivier Dubois</b>	<b>Directeur Ventes &amp; Support Clients</b>

#### RECENT EVENTS

**Friday, 9 March:** Over 40 members and guests of our Southwest Chapter in Toulouse attended a luncheon with guest speaker, **François Jouallec, General Manager of Aerospace-Valley.** With over 500 aerospace member companies from the Aquitaine and Midi-Pyrenées regions (94,000 employees), Aerospace Valley's objective is to foster innovation through collaborative research projects and new initiatives linked to economic development, high education, training and research. 40,000 new jobs are planned over the next 20 years. Mr. Jouallec's experience in "financial engineering" of space and aerospace R&D is an asset to member companies and their potential partners in Europe and worldwide.

**Friday, 23 March:** Luncheon, Hotel Marriott in Paris. Guest speaker, **Jérôme Grand D'Esnon, Directeur des Affaires Juridiques, Ministère de l'Economie, des Finances et de l'Industrie.** Topic: "Marchés Publics et Gouvernance d'Entreprise." He highlighted the increasing professional level of the Administration's purchasing service and their code of ethics. He also emphasized the Administration's new policy aimed at increasing competition among suppliers. He further specified that the most effective way to gain access to the "Marchés Publics" and to respond to Requests for Bid is through the internet.

Michel Dubarry, USAIRE President